



CITY FIRST BANK OF DC

Chief Lending Officer

City First Bank of DC is currently seeking a Chief Lending Officer (CLO). This is an executive management role and we're seeking an experienced banker with a passion for community development who can strategically lead the lending team in developing new loans and deposits in conformity with approved policies and procedures, including underwriting and structuring of new loans, and in managing existing loan and deposit relationships. The successful candidate will strengthen and expand existing customer relationships, increase the bank's outstandings and profitability along with elevating the Bank's reputation in the marketplace. Ultimately, the Chief Lending Officer is responsible for creating a relationship based sales culture with service excellence that supports achievement of best-practice goals with excellent credit quality. The Bank defines service excellence as the delivery of its products with maximum accuracy and efficiency, together with exceptional personal interaction skills, in a sales-oriented way that grows positive, loyal customer relationships. This role will also lead and participate in several committees involved in the management of the bank, such as Management Loan Committee, Directors' Loan Committee, Senior Staff Meetings and Internal ALCO.

Desired Skills & Experience

This position requires a Bachelor's degree (BA) or equivalent from a four (4) year college or university (graduate degree helpful) with at least fifteen (15) years related experience and/or training or the equivalent combination of education and experience. Additional skills required include:

- Knowledge of community development landscape (DC and surrounding area) and specialized experience in a commercial lending environment to include underwriting, exposure to loan administration processes.
- Strong expertise in lending and sales management.
- Ability to develop and drive a sales culture collaboratively across functions.
- Resourceful, able to creatively solve problems, willingness to roll up your sleeves.
- Excellent oral, written and interpersonal communication skills.
- Excellent organizational and time management skills.
- Strong leadership ability and experience in leading and coaching a lending team.
- Demonstrated knowledge, skills, relevant abilities and/or interest in engaging in serving low wealth communities.

Working at City First Bank of DC

City First Bank is committed to being an employer of choice for all who seek a career opportunity in a mission focused financial services environment. We offer opportunities that build a workforce that represents our customers and recognizes the opportunity to be innovative with a focus on teamwork and diversity provides in business strategies. We are committed to diversity, competitive compensation and benefits, work/life balance and personal and career growth, all of which define our culture.

Interested parties should submit their credentials to HRTeam@cityfirstbank.com or apply via our website at www.cityfirstbank.com.