



CITY FIRST BANK OF DC

Director, Impact & Strategic Partnerships

City First Bank is seeking a dynamic, impact-focused individual who will expand City First's capacity to define, measure, monitor, communicate and enhance the positive social, economic and environmental impact of our investments, deposits and lending efforts and further assist in building and aligning the stature and reputation of City First in the local and national depositor, community development, and investor communities.

The Director of Impact and Strategic Partnerships will report directly to the CEO and will source, implement and manage opportunities to increase City First's strategic partnerships with socially motivated investors, depositors and public agencies; enhance, monitor and manage impact data reporting and communications to help increase the effectiveness of meeting City First's mission and impact objectives; develop and manage business relationships with key strategic partners; and act as a front line City First brand champion internally and externally. Existing program partnerships include those of the CDFI Fund including a collaborative role alongside City First's NMTC Director. Additional existing programs include global initiatives such as the Global Alliance of Banking on Values (GABV); the FHLB of Atlanta Affordable Housing programs; local government programs such as DC SAFI & SSBIC; Federal opportunities such as SBA and HUD; and the programs of the National Community Investment Fund.

Desired Skills & Experience

This position requires a Bachelor's degree from a four (4) year college or university in accounting, business, finance, community development, city planning or related field. Graduate level degree is a plus. Additional skills required include the following:

- Seven plus years' experience in financial services, banking, community development, or a related field. CDFI industry experience is strongly preferred. Must have a demonstrated ability to manage multiple projects, work independently, and effectively prioritize work. Focus on commercial or housing finance, government collaboration or complex financial or real estate transactions, and project monitoring and reporting required.
- Experience in accounting, auditing, financial management and analysis with a demonstrated ability to understand and manage financial transactions.
- Detailed orientation and strong organizational skills must be demonstrated, ability to be self-directed, but work effectively in a team environment.
- High level of energy and professionalism, positive "can do" attitude, natural curiosity and strong motivation.
- Ability to understand complex web of entities used in community development or real estate finance required.
- Effective oral and written communication skills.
- Interest and comfort in working in a fast paced, highly professional, and culturally diverse environment that focuses on delivering underserved communities.
- Strong interpersonal skills and the ability to interface with all levels of staff in coordinating work efforts.
- Proficiency with Microsoft programs – Word, Excel, Access, Outlook



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Working at City First Bank of DC

City First Bank is committed to being an employer of choice for all who seek a career opportunity in a mission focused financial services environment. We offer opportunities that build a workforce that represents our customers and recognizes the opportunity to be innovative with a focus on teamwork and diversity provides in business strategies. We are committed to diversity, competitive compensation and benefits, work/life balance and personal and career growth, all of which define our culture.

Interested parties should submit their credentials to HRTeam@cityfirstbank.com or apply via our website at www.cityfirstbank.com.