

| Loan Product                       | Acquisition                                                                                                      | Construction to Permanent                                                                          | Bridge                                                      | Unitranche                                                                                                        |
|------------------------------------|------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| Purpose (Uses)                     | Acquisition funding                                                                                              | Rehabilitation or construction                                                                     | Short-term financing with an identified takeout             | Acquisition/ construction financing in coordination with City First Enterprises that provides an LTV of up to 90% |
| Borrower Eligibility               | For profit and not for profit developers and investors                                                           |                                                                                                    |                                                             |                                                                                                                   |
| Amount                             | \$21,000,000                                                                                                     |                                                                                                    |                                                             |                                                                                                                   |
| Geography                          | District of Columbia, Maryland, Virginia, Delaware, Pennsylvania, California                                     |                                                                                                    |                                                             |                                                                                                                   |
| Term                               | Up to 10 years                                                                                                   | Up to 7 years                                                                                      | Up to 24 months (longer for LIHTC)                          | Up to 7 years                                                                                                     |
| Amortization                       | Up to 30 years                                                                                                   |                                                                                                    |                                                             |                                                                                                                   |
| Rates Range                        | CFB Cost of Funds + Spread                                                                                       |                                                                                                    |                                                             |                                                                                                                   |
| LTV                                | Raw Land - 50%<br>Land Development - 60%<br>Commercial/Multi family - 80% (1-4 units)<br>Improved Property - 80% | Up to 75%                                                                                          | Up to 75%                                                   | Up to 90%                                                                                                         |
| LTC                                | Up to 85%                                                                                                        |                                                                                                    |                                                             |                                                                                                                   |
| Repayment                          | Monthly P&I                                                                                                      | Monthly Interest only during construction, typically paid from Interest Reserve followed by P&I P& | Monthly Interest Only, typically paid from Interest Reserve | Monthly P&I                                                                                                       |
| Origination Fee                    | 1% - 2%                                                                                                          |                                                                                                    |                                                             |                                                                                                                   |
| Other Fees                         | Settlement Costs and Due Diligence Fees Covered by Borrower                                                      |                                                                                                    |                                                             |                                                                                                                   |
| Collateral                         | 1st Lien                                                                                                         |                                                                                                    |                                                             |                                                                                                                   |
| Debt Service Coverage Ratio (DSCR) | 1.20x at stabilization                                                                                           |                                                                                                    |                                                             |                                                                                                                   |
| Affordability Requirements         | At or below 120% of MFI                                                                                          |                                                                                                    |                                                             |                                                                                                                   |

Guarantee Requirements

Any owner with 20% or more ownership interest(s)

\*This is not a commitment to lend. Loan terms may vary depending on the purpose of the loan. Please contact us at 888.351.3280.